

# NATA: The Leading Voice of Aviation Business

[www.nata.aero](http://www.nata.aero)

Founded in 1940, the National Air Transportation Association (NATA) represents the interests of the general aviation business community before Congress and federal, state and local government agencies.

Our membership consists of nearly 2,300-member companies who provide a broad range of services to the aviation community, including: aircraft sales and acquisitions, fuel, aircraft ground support, passenger and crew services, air charter, aircraft rental, flight training, aircraft maintenance and overhaul facilities, business aircraft and fractional ownership fleet management, and more.

## Coverage and Protection

### Workers Compensation

We offer an outstanding Program, underwritten by QBE Aviation that provides tangible annual savings returns in the form of a Good Experience Return (GER). This annual return often equals or exceeds membership dues! Earlier this year, we announced the distribution of [over \\$6.6 million in GER to Program participants](#).

### P&C Plus Insurance Program

This Program provides a full-suite of insurance coverage for members, with flexible coverage options with a quick and simple enrollment process. Coverages include:

- Commercial Property
- Inland Marine
- Business Auto
- Storage Tank Liability - TankSafe®
- Management Liability – Directors & Officers, Employment Practices, Fiduciary
- And more!

### Loss of License Insurance

Our exclusive Loss of License Insurance Program offers a rare benefit for pilots, which is a crucial advantage during turbulent times with staffing and retention. This Program is designed for Part 135, Part 125, Part 91K and Part 91 operators.

## Stay Informed + Make Connections

[NATA News](#) is a weekly electronic newsletter including industry news, regulatory and legislative updates, and information on upcoming events and programs. Our team also produces a monthly Newsletter — NATA Now — keeping members up to date on recent product launches and upcoming events. We strive

to keep members informed in real time as industry and association news unfold on [Facebook](#), [Linked In](#), and [Twitter](#). Members also receive the quarterly [Aviation Business Journal](#).

We also host numerous events across the country throughout the year to connect the general aviation community. Attendees connect with peers, influencers, and the future leaders of the industry. Events include:

- [Annual Aviation Leadership Conference](#) held in Washington, DC
- [Industry Town Halls](#) (regional)
- [Air Charter Forums](#) (regional)
- [Safety 1<sup>st</sup> Advanced Line Service Workshops](#) and other [Safety 1<sup>st</sup> events](#).

View our upcoming events at [www.nata.aero/events](http://www.nata.aero/events).

## Train Your Staff

[NATA Safety 1<sup>st</sup>](#) — the gold standard in safety training — provides world-class training in-person and online. Enhance the safety of your employees by improving their knowledge and skills. Popular courses include: Professional Line Service, Line Service Supervision & Training Management, Customer Service, Safety & Security, Safety & Health, De/Anti Icing, Aircraft Flight Coordinator, and more!

View current offerings at [www.nata.aero/Safety1st](http://www.nata.aero/Safety1st).

## Member Driven Committees

Our member committees are open to all members and work to advance objectives, while serving as a forum where member companies can:

- Provide input to the association on the key issues affecting aviation businesses and guidance on address said issues
- Leverage industry expertise to create products that provide a general benefit to the association membership

NATA's current committees include:

### [Airport Business Committee](#)

Focuses on the challenges and opportunities faced by businesses operating on an airport, including FBOs, repair stations, charter operators and other aeronautical service and support operations.

### [Air Charter Committee](#)

Works on issues affecting Part 135 on-demand charter and Part 91K operations.

### [Aircraft Maintenance and Systems Technology Committee](#)

Concentrates on issues affecting aircraft maintenance and certificated repair stations.

### [Safety Committee](#)

Provides input and advice on NATA's highly successful Safety 1<sup>st</sup> programs and other safety initiatives.

### Advocacy on Capitol Hill

We promote the safety and success of the aviation community by interacting with policymakers in Congress, at federal agencies, and state and local governments. Our staff monitors and analyzes legislative and regulatory proposals across the broad range of industry interests, including recent attacks on FBO industries.

### Exposure for Your Business

[Sponsorship opportunities](#) offer high visibility, focused directly at your target audience. Promote your business at our conference, seminars, in our quarterly magazine, or weekly newsletter. Our packages are designed to help you build brand loyalty, drive sales and provide meaningful access to your customers.

